



**The Nature of Management:  
through cybernetic eyes**

**Peter W.T. Bogacki**

First Edition

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**A selection of extracts  
taken from a presentation on  
The Nature of Management given by  
Peter W.T. Bogacki in August 2018.**

# agenda

## **1) The Origin of Management Cybernetics**

**cybernetics ::= *steersmanship***  
*(from Greek)*

# Cybernetics

***‘the science of  
communication and control  
in the animal and the machine’***

# Management Cybernetics

***‘the observing, modelling, and use of the underlying system of communication and control in an organization made up of people’***

# agenda

**1) The Origin of Management Cybernetics**

**2) The Viable System Model (aka The VSM)**



- *viable = capable of independent existence* -

**The VSM is a working model of**

*(The VSM diagram is © Macmillan Publishers Ltd.)*

**the underlying system of communication and control  
in an organization made up of people.**

**The core of The VSM, a systemic set (recurring),**

*(systemic set diagram is © John Wiley & Sons Ltd.)*

**can be seen here.**

# agenda

**1) The Origin of Management Cybernetics**

**2) The Viable System Model (aka The VSM)**

**3) Uses of The VSM**

# **What can The VSM be used for?**

**1) Diagnose your own organisation.**

**2) Prescribe ways of dealing with inadequacies.**

**3) Design a healthy organisation from scratch.**

# agenda

**1) The Origin of Management Cybernetics**

**2) The Viable System Model (aka The VSM)**

**3) Uses of The VSM**

**4) Learning More**

**For an introduction and guide to  
using The VSM  
in any organization  
do an internet search for:**

**'Jon Walker VSM'**

**To learn more about The VSM  
from Stafford Beer's own words  
there are two methods.**

# Method 1

**~£200 : ~1,800 pages**

**JORS abstract:**

**The Viable System Model:  
Its Provenance,  
Development,  
Methodology  
and Pathology.**

**2 pages**



**Vol. 35, 7-8.  
1984**

**417 pages**

**STAFFORD  
BEER**



**BRAIN OF  
THE FIRM  
2ND EDITION**

**582 pages**

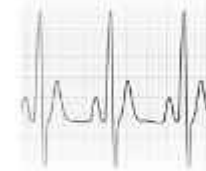
**STAFFORD  
BEER**



**THE HEART  
OF  
ENTERPRISE**

**152 pages**

**STAFFORD  
BEER**



**DIAGNOSING  
THE SYSTEM  
FOR ORGANISATIONS**

**1,153  
pages**

**- online -**

**---- Amazon, August 2018 ----**

**TOTAL**

**free**

**£37.35**

**£52.00**

**£39.99**

**£129.34**

**TRADITIONAL  
(method 1)**



**1,153  
pages**

**556 pages**

**100 pages**

**1,809  
pages**

**JORS  
Abstract  
+  
Heart  
+  
Brain  
+  
Diagnosing**



---- Amazon, August 2018 ----

**£129.34**

**£49.40**

**£13.60**

**TOTAL**

**£192.34**

**TRADITIONAL  
(method 1)**

**Dispersed throughout these six publications are certain sentences, phrases, definitions, and diagrams that are key to reaching an understanding of The VSM.**

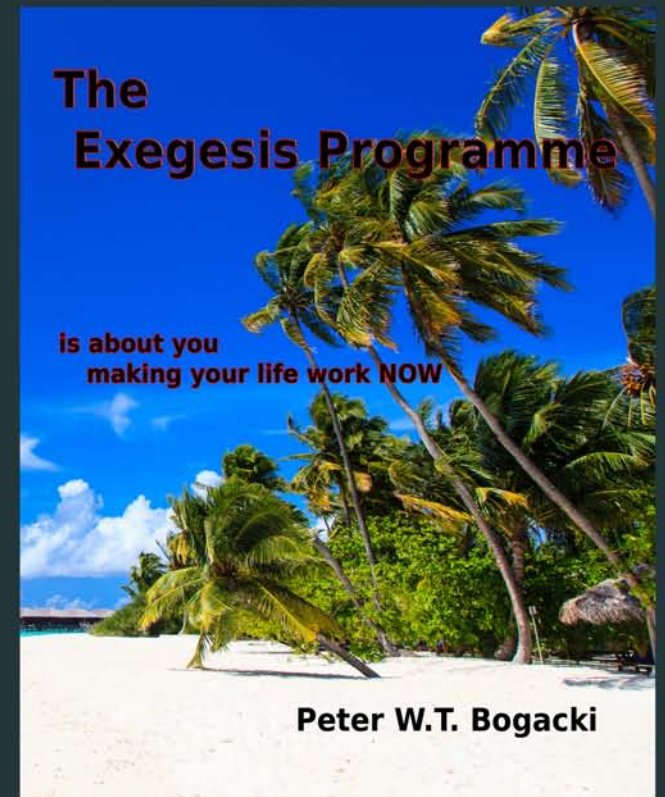
**They were extracted and brought together in a single book that was published in 2015.**

**A quarter of the book is dedicated to and contains a complete description of The VSM.**

# Method 2

**~£20 : ~50 pages**

**The VSM: being seen at source  
- a complete literal mapping -  
in  
The Exegesis Programme, 2015  
by Peter W.T. Bogacki**



## **Chapter 2:-**

- overview of systemic set.**

## **Chapter 4 & Notes:-**

- bulk of extracts referred to above.**

## **Constituent (7): The End Result:-**

- essence of Chapter 4 & Notes content.**

# The VSM material in THE EXEGESIS PROGRAMME

**pp. 74-75**

**Abstract from JORS**

**pp. 121-123**

**Chapter 2: Organization**

**pp. 143-161**

**Chapter 4: The Organization**

**pp. 167-182**

**Notes**

**pp. 191-201**

**Constituent (7): The End Result**  
(1998: accepted for publication in  
**Kybernetes**, the official journal of  
the UNESCO recognized  
World Organisation of Systems and  
Cybernetics (WOSC) and  
The Cybernetics Society)

**TOTAL**

**49 pages**

**COMPLETE, CONCISE, CHEAPER**  
**(method 2)**

**£19.99**

# The VSM material in THE EXEGESIS PROGRAMME

- **Only book - complete literal description of the systemic set**

- **In the words of one participant ...**

*“it makes sense to me . . . clarity about connections between Beer’s subsystems . . . wished I’d had it before working through Beer’s books . . . would’ve saved me time as PhD student . . . contains the essence of Beer’s material”.*

**COMPLETE, CONCISE, CHEAPER  
(method 2)**

# agenda

**1) The Origin of Management Cybernetics**

**2) The Viable System Model (aka The VSM)**

**3) Uses of The VSM**

**4) Learning More**

**5) Unpopularity**

**6) Q&A Session**



**“The purpose of a system is what it does.**

There is after all no point in claiming that the purpose of a system is to do what it constantly fails to do.”

**- Stafford Beer -**